

Natives and Newcomers

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Cocoaheads ♦ Melbourne, June 2012

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SEEK Limited

@strongpaw

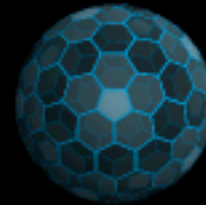
Co-founder Squz



Multimaze



Your World



Esfera

@squzgames

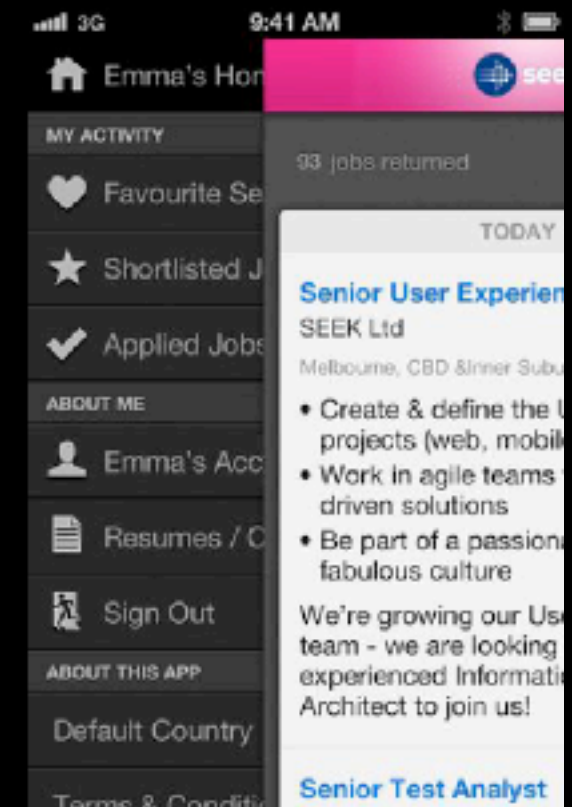
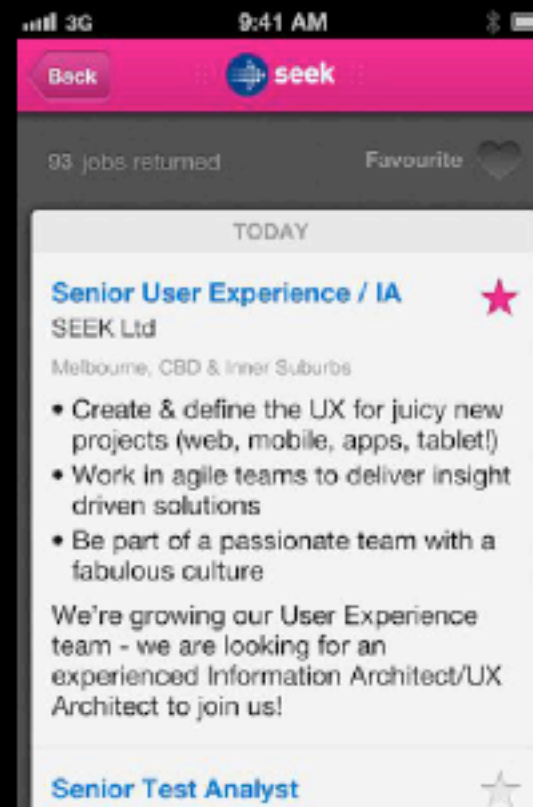
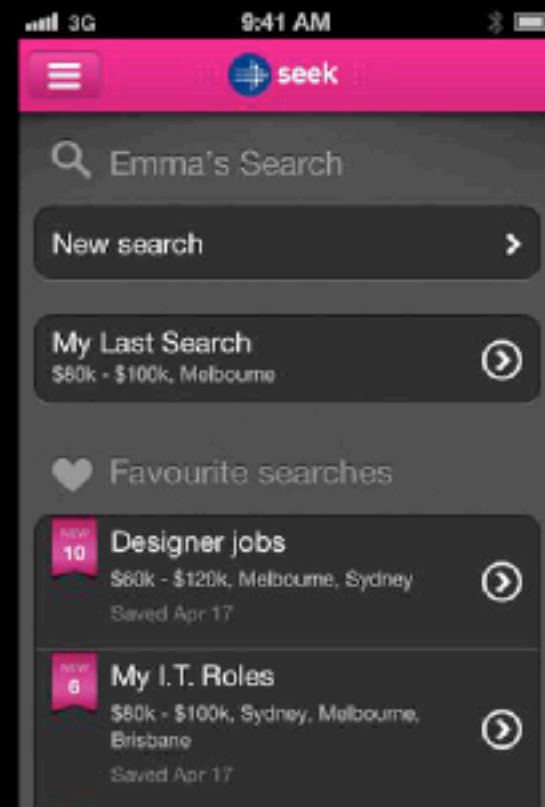


seek.com.au

- ◆ Australia's #1 employment website
- ◆ 3 million unique visitors per month
- ◆ 2 million page views per day


We needed an app
with sizzle,
and we needed it fast.

We launched in April.



We hit #1 in lifestyle.

Free Apps [See All >](#)



1. **SEEK - Jobs**
Lifestyle
2. **eBay**
Lifestyle
3. **MyGumtree Free Local Classifieds for...**
Lifestyle
4. **Apple Store**
Lifestyle
5. **CatchOfTheDay**
Lifestyle
6. **Spreets**
Lifestyle
7. **realestate.com.au - Australia's No 1 Re...**
Lifestyle
8. **flybuys**
Lifestyle

One little jobs app

2 problems...

Problem 1

Should we build it using native or web?

Problem 2

How should we expose our core services?

Key lessons

- * Native iOS is hard to match for UX polish, but stay flexible and leverage web standards for building hybrid apps.
- * Knowing how to create and leverage APIs is a valuable skill. Use the web as a platform.

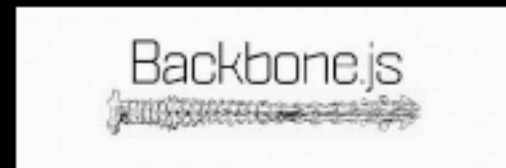
Problem 1

Should we build it using native or web?

The allure of **web** technology



+



+



Priorities

Must have



UX polish



Speed to market

Less critical



High degree of
UI flexibility



Cross-platform



Low maintenance
costs

Native vs Web shootout

Bouncy lists + swipes + other iOS nuances

Native wins, sort of.

Hybrid = Flexibility

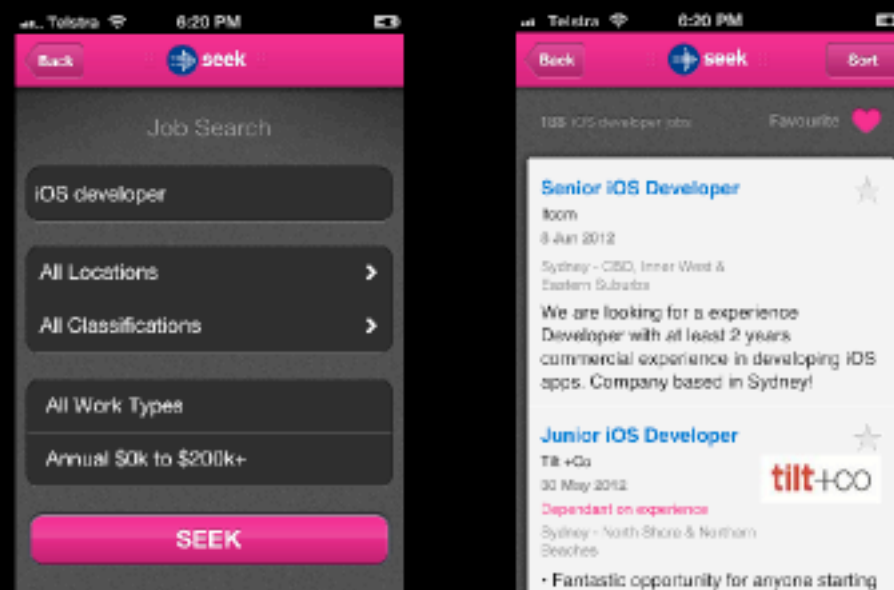
Native

Core UX

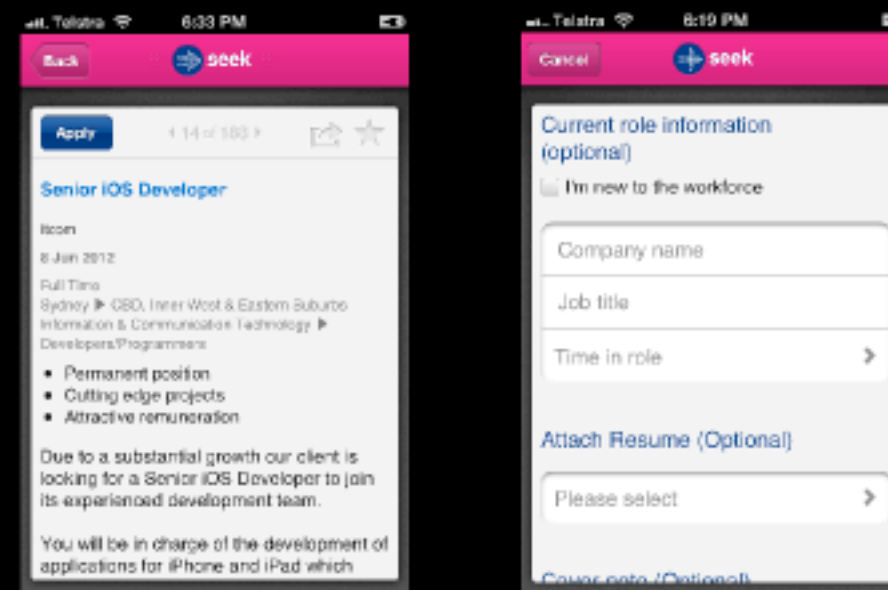
Web

Content,
Widgets

Native



Web

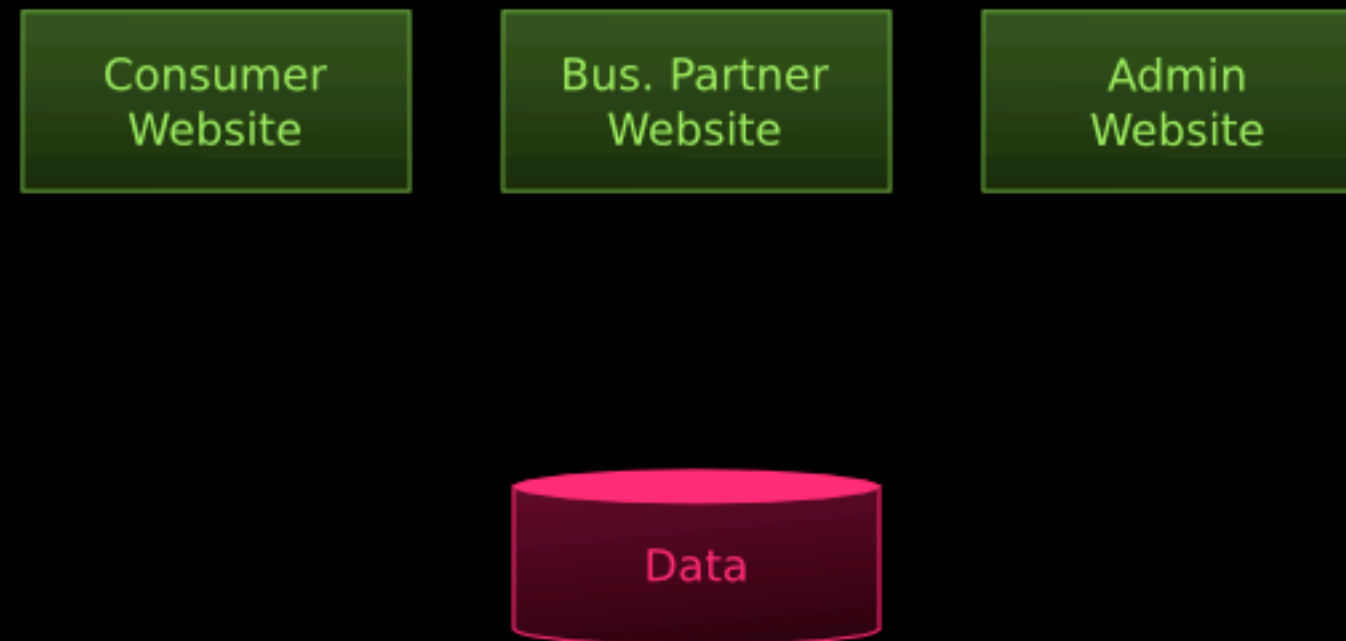


Problem 2

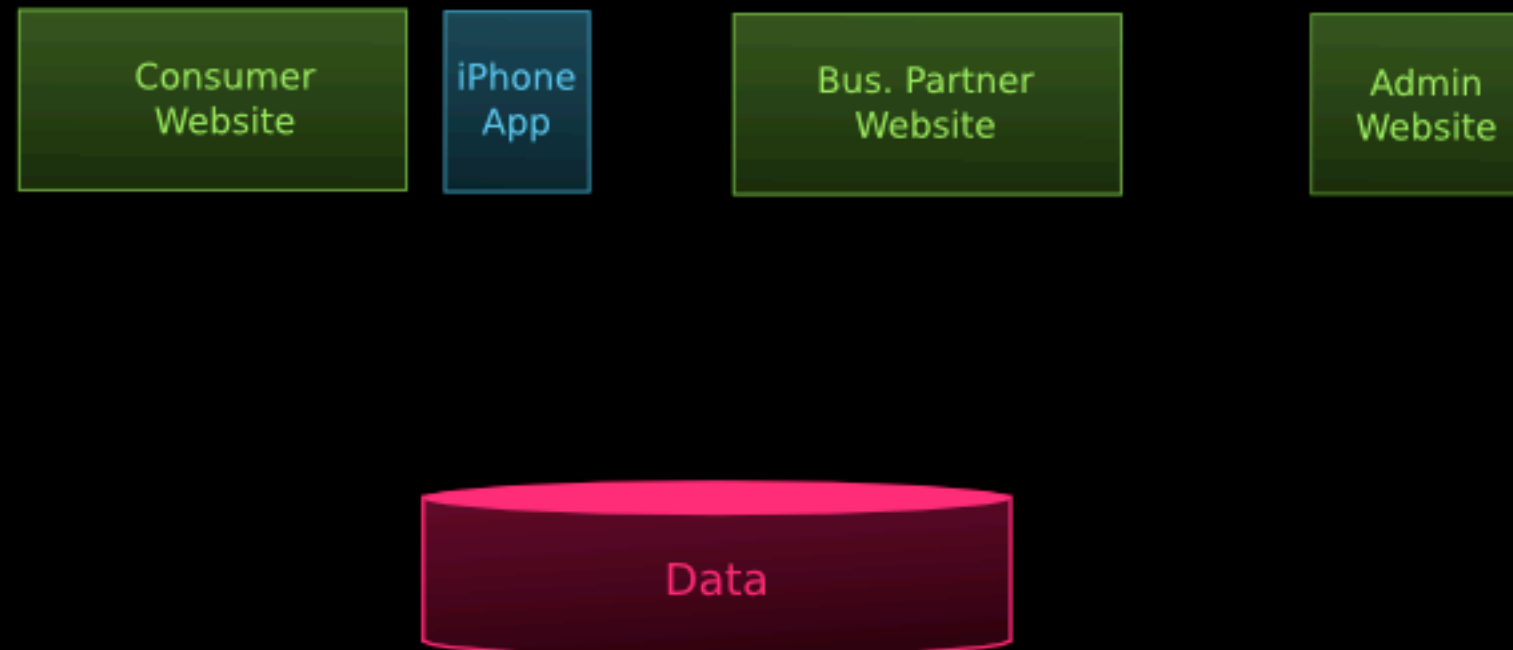
How should we expose our core services?

30,000 ft view

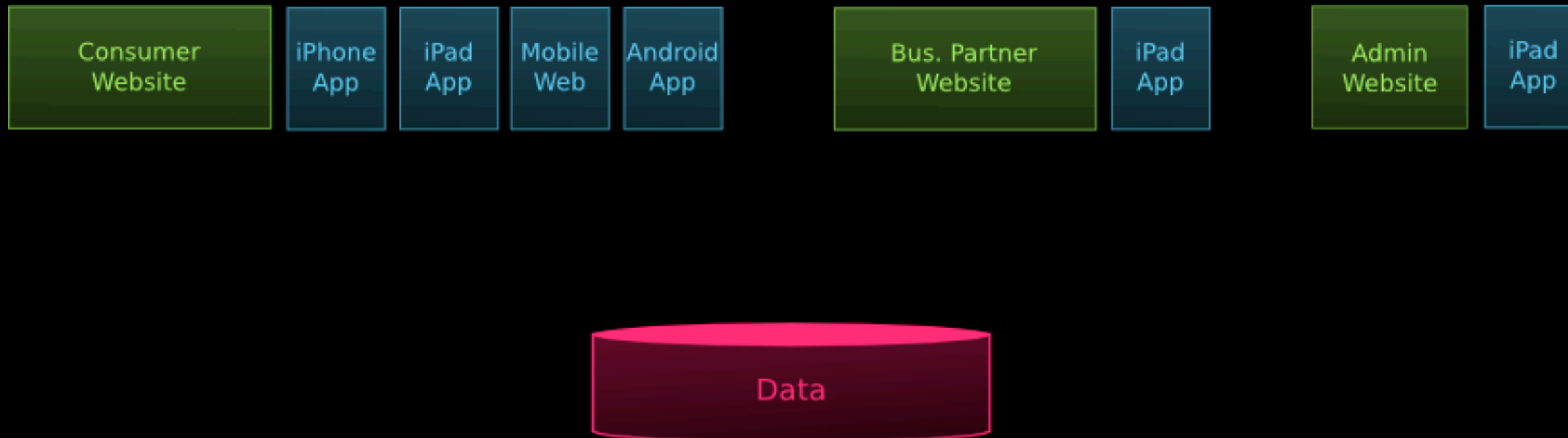
Old-school view



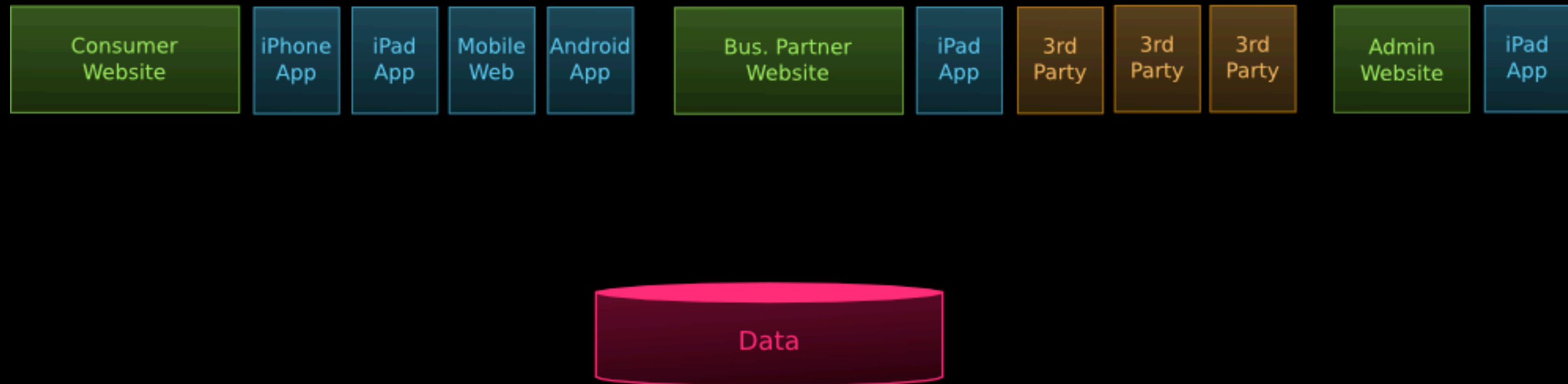
Let's do a mobile app



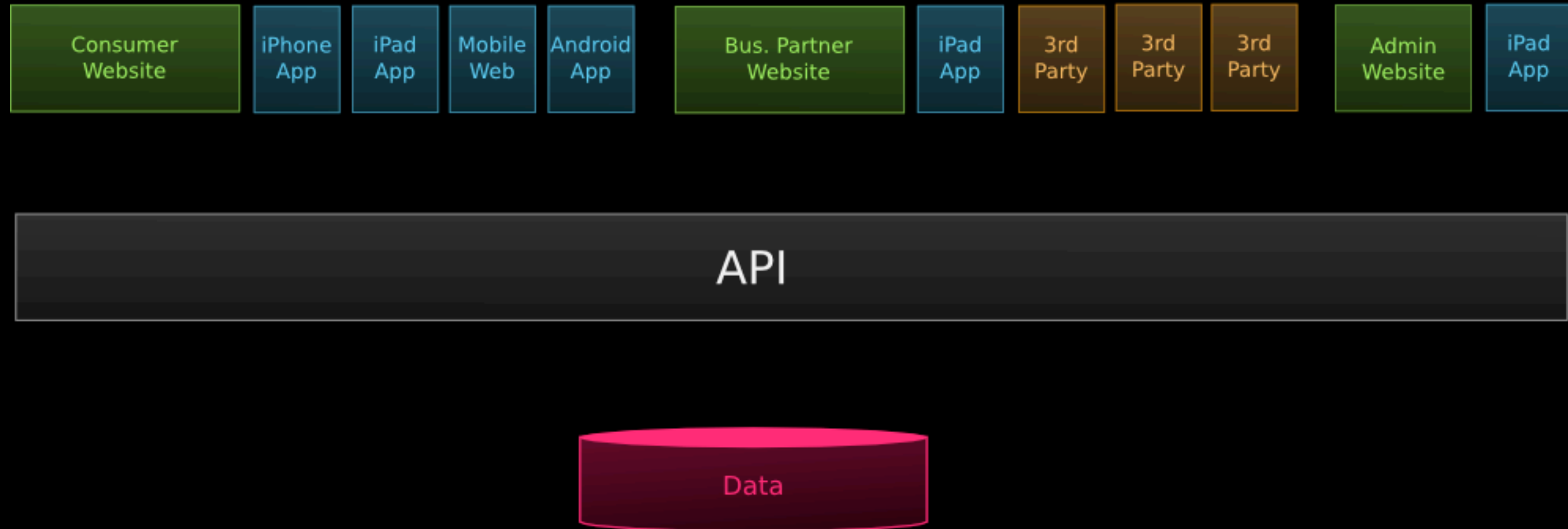
Cross-channel

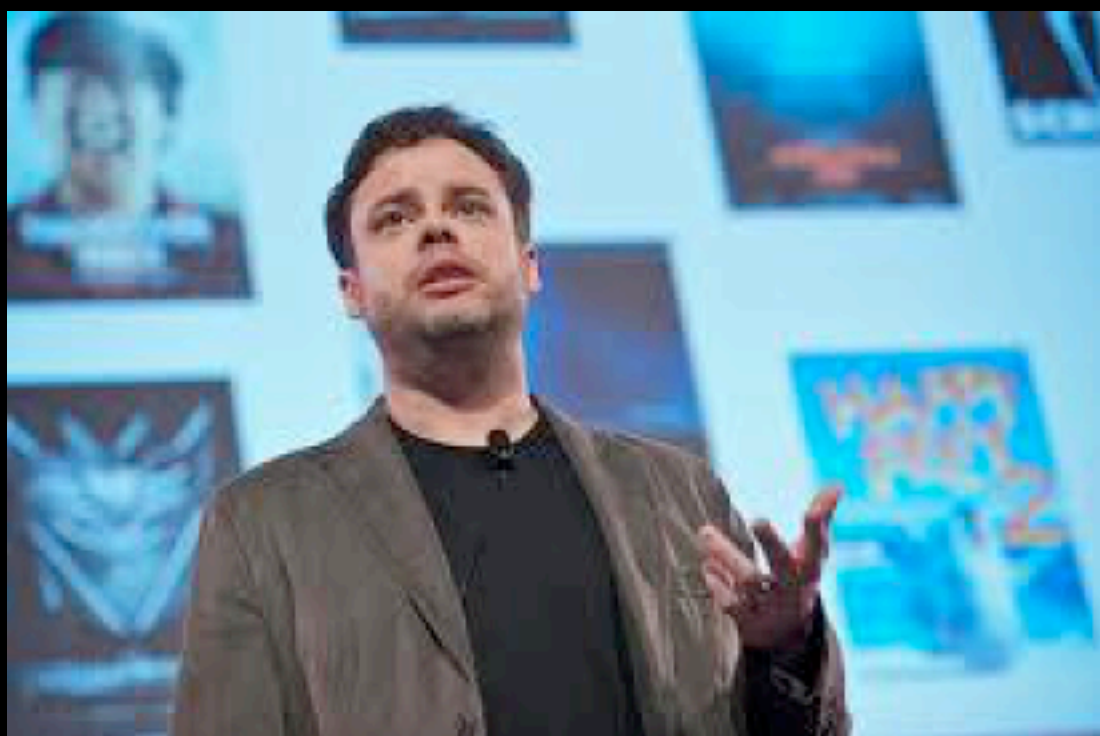


Integrating our partners



API = Platform





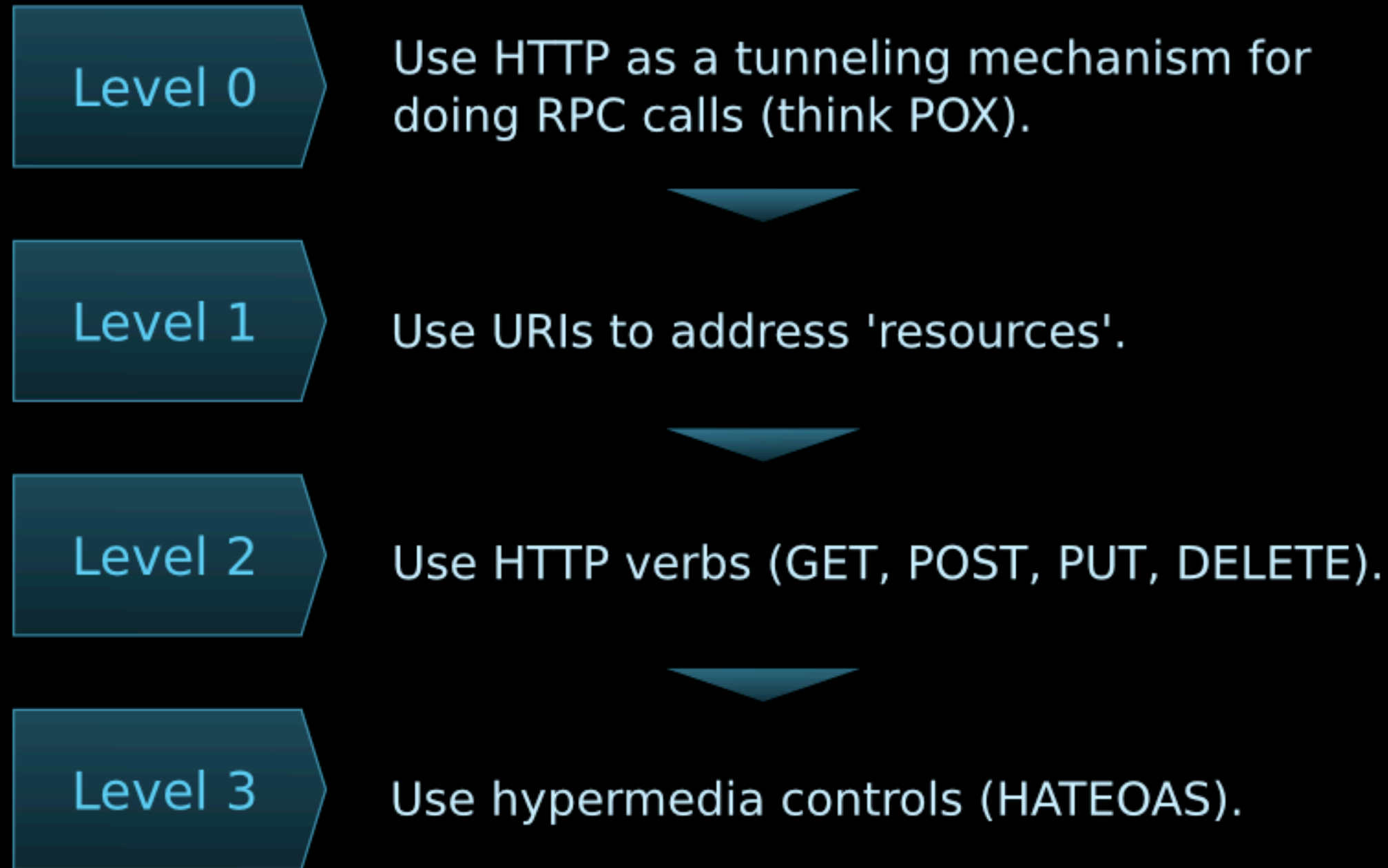
Steve Yegge's Platform rant

"A product is useless without a platform,
or more precisely and accurately,
a platform-less product will always be replaced
by an equivalent platform-ized product"

Use REST

Use the web as a platform
for building networked apps

Richardson Maturity Model



HATEOAS

Hypermedia **A**s **T**he **E**ngine **O**f **A**pplication **S**tate

Checkout some successful examples

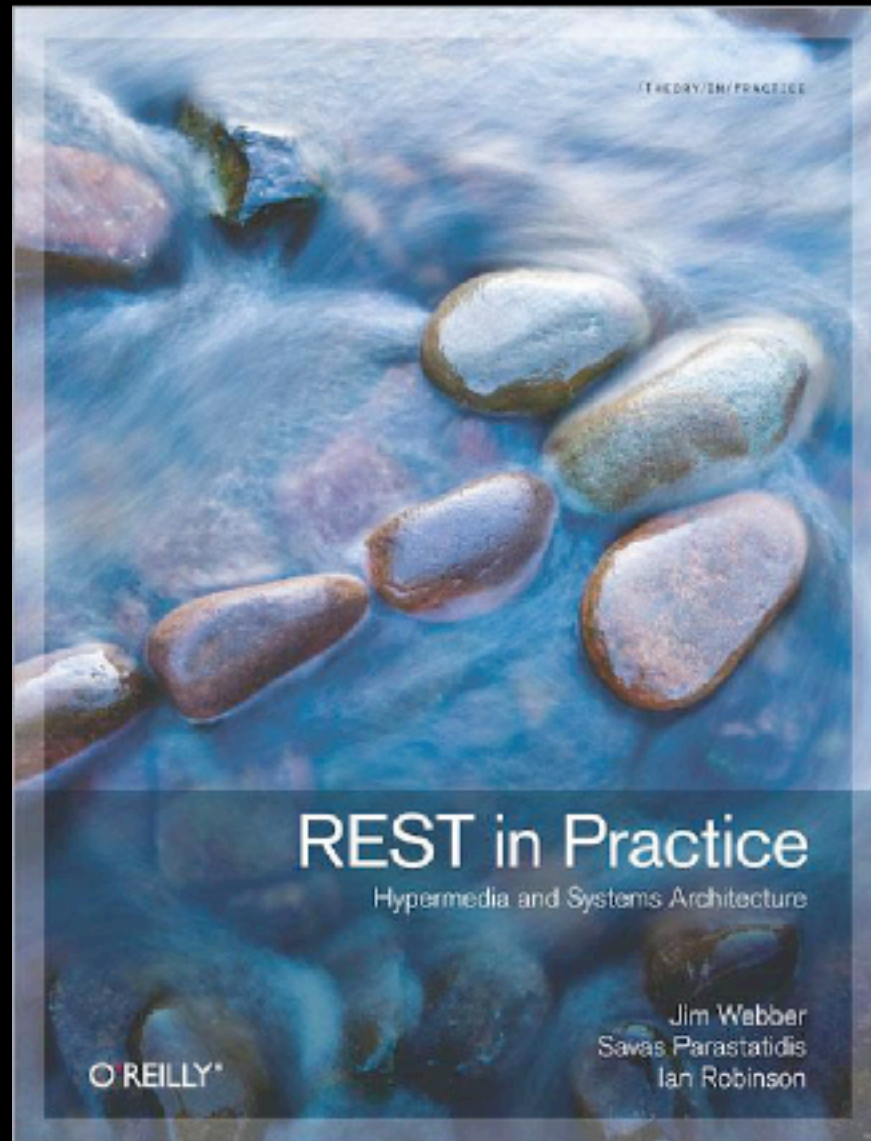


yammer[®]
The Enterprise Social Network

NETFLIX



2 great resources



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Thanks.

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